

PERSONAL INFORMATION

Francesco Giffoni

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Nationality Italian

WORK EXPERIENCE

July 2015– present

Economist and data analyst, Development and Evaluation Unit

CSIL – Centre for Industrial Studies - Corso Monforte 15, 20122 Milan, Italy

- Research in the field of cost-benefit analysis (CBA) of large research infrastructures, and specifically on the CERN Large Hadron Collider (LHC), High-Luminosity LHC, and Future Circular Collider (FCC-hh).
- Research in the field of regional and urban policies, industrial policy and global value chains; evaluation of projects programmes and policies co-financed by public funds.
Main activities:
 - literature and documentary review, scientific papers writing; case studies, report drafting, field missions;
 - cost-benefit analysis of infrastructural, industrial projects and policy programmes; processing of statistical data and information collected, econometric and counterfactual analysis, cluster analysis, bayesian network analysis; spatial analysis.
 - Previous experience in the appraisal of projects and policies with CBA in the following countries: Saudi Arabia and Switzerland. Evaluation of industrial policies in the following countries: Poland, Italy, Spain.

Business or sector Research Institute – research and consulting

Lecturer and Tutor, Milan Summer School on Cost-Benefit Analysis of Investment Projects

University of Milan, Department of Economics, Management and Quantitative Methods – Via Festa del Perdono 7, 20122 Milan, Italy

CSIL – Centre for Industrial Studies - Corso Monforte 15, 20122 Milan, Italy

- Lecture on Shadow Wage and on Hedonic Price Methods
- Teaching Assistant on the evaluation of Urban Regeneration Projects and Urban Development
- 5-9 September 2016

Business or sector Research Institute – research

January 2015 – June 2015

Junior researcher and data analyst of urban transport policies, RHV

RHV – Department of Regional, Port and Transport Economics –Erasmus University Rotterdam, Burgemeester Oudlaan 50, 3062 PA Rotterdam, Holland

- Project on urban development. Evaluation of different transport policies on inner-city retail regeneration in the case of Rotterdam.
Activities:
 - Literature review on the theory of transport policies and its effects on urban retail. Literature review on consumers' behaviour and preferences in the fields of shopping activity and private and public transport;
 - Construction of the questionnaire; on-street interviews;
 - Statistical and econometric analysis of data collected;
 - Report drafting, identification of lessons learned and policy formulation.

Business or sector Research Institute – research and consulting

January 2013 – December 2013

Consultant, CISL

CISL – Confederazione Italiana Sindacati Lavoratori, Via Po, 21, 00198 Rome, Italy

- Project “Investigation on Industrial Relations in Italy and in Some European Countries” on behalf of CISL, Fondazione Giacomo Brodolini and Italian Ministry of Labour.

Activities:

- Literature review on the role of unions in the European labour market in time of crisis;
- Stakeholders interviews;
- Case studies on selected countries: Sweden, Germany, France and Spain;
- Identification of different models of industrial relations and their respective strengths and weaknesses in terms of labour market performance. Final report drafting.

Business or sector Public Institution

April 2012 – December 2012

Intership, Bank of Italy

Bank of Italy – Research Department, Via Nazionale 91, 00184 Rome, Italy.

- Project “Brain Gain in the Age of Mass Migration in Italy”. The project studies the effects of skilled and educated migrants in Italy (the source country) in the period 1900-1910 from a city-level perspective.

Activities:

- Literature review on migration and on the issues such brain drain and brain gain. Review of historical documents.
- Collection of data on the socio-economic characteristics of the main Italian cities at the turn of the XX century;
- Data analysis and writing of a scientific paper.

Business or sector Public Institution

March 2009 –December 2009

Teaching assistant, La Sapienza, University of Rome

Department of Economics and Law, via del Castro Laurenziano, 9, 00161 Rome, Italy

- Assistant in the following courses: Labour Economics and Labour Market Policies
- Coordinator of the laboratory session.

Business or sector University

EDUCATION AND TRAINING

I/ Education

November 2010– December 2014

PhD in Economics

Department of Economics and Law, via del Castro Laurenziano, 9, 00161 Rome, Italy

- Dissertation title: “Essays on Human Capital and the Growth of Italian Cities”;
- Grade: Excellent.

November 2009– October 2010

MSc in Public Economics and Public Administrations

Department of Economics and Law, via del Castro Laurenziano, 9, 00161 Rome, Italy

- Welfare Economics, Taxation, Inequality, National Accounting;
- Grade: Excellent.

May 2009 – October 2009

MSc in Economics

Department of Economics and Law, via del Castro Laurenziano, 9, 00161 Rome, Italy

- Two-year master degree in Economics. Thesis Title: “Brain Drain from South of Italy: Effects and Determinants at the Regional Level”;
- Grade: 110/110 cum laude.

II/ Training

3-10 July 2016 **29th European Regional Science Association Summer School. Space, Territory, and Growth. Advances in Regional Science**
 Politecnico of Milan, Piazza Leonardo da Vinci, 32, 20133 Milan, Italy
 ▪ Advanced Course in Regional Science , Impact evaluation of regional policies: territorial capital, regional growth, spatial proximity and agglomeration, European Cohesion Policy

4-8 September 2015 **Milan Summer School on Cost-Benefit Analysis of investment projects. Programming period 2014-2020.**
 CISL –Centre for Industrial Studies and University of Milan (Department of Economics, Management and Quantitative Methods)
 ▪ Advanced course on Cost-Benefit Analysis in the framework of the European Cohesion Policy 2014-2020 programming period. Appraisal of projects in the following sectors: transport; energy; research and innovation; urban park.

4-7 December 2013 **2nd Trento Winter School in Spatial Statistics and Econometrics**
 Department of Economics and Management, University of Trento, via Vigilio Inama, 5, 0461, Trento, Italy
 ▪ Spatial statistics and econometrics; spatial location of economic agents using micro-geographic data; spatial data management; visualising spatial data.

September 2011-March 2012 **Graduate Program, EIEF**
 EIEF – Einaudi Institute for Economics and Finance, via Sallustiana, 62, 00187, Rome, Italy.
 ▪ The Graduate Program at EIEF focuses on four fields: Applied Microeconomics, Econometrics, Finance, and Macroeconomics. It consists of courses and reading groups taught by EIEF faculty, topics courses and special lectures taught by EIEF visitors, the weekly seminars, and EIEF Summer Lectures.

PERSONAL SKILLS

Mother tongue(s) Italian

Other language(s)

	UNDERSTANDING		SPEAKING		WRITING
	Listening	Reading	Spoken interaction	Spoken production	
English	C2	C1	C1	C1	C1

Levels: A1/2: Basic user - B1/2: Independent user - C1/2 Proficient user
 Common European Framework of Reference for Languages

Communication skills

- Experience in the arrangement and implementation of interviews to public and private bodies at different levels (local, regional, national, European).
- Self-confidence in talking to large public and good communication skills, gained through participation in conferences and seminars, and as lecturer to university students and at the Milan Summer School on Cost-Benefit Analysis.
- Papers have been presented at the following international conferences: First CEPR Economic History Symposium, Perugia, Italy (2013).

Managerial / job skills

- High organisational and work accuracy;
- Ability to work in team, meet deadlines and take responsibility;
- Ability to prepare periodic analyses and reports;
- Ability in providing economic advice to public institutions at different levels;
- Management of large datasets.
- Empowering others and respecting differences;
- Always client focused.

- Computer skills**
- Microsoft Office (Word; Excel; PowerPoint);
 - Windows and Macintosh operating systems;
 - Econometric and Statistical softwares: STATA (very good); R (good); Matlab (basic); EViews (good); ArcGis (good); GeNle (good).

- Other skills**
- Playing the piano, football soccer, boxing.

- Driving licence**
- B

ADDITIONAL INFORMATION

I/ Membership

- 2014 – 2015: Member of the Transito (Study Association of Urban, Transport and Port Economics at University of Rotterdam)

II/ Merit Scholarship

- 2010: Ezio Tarantelli Scholarship, La Sapienza, University of Rome;
- 2012: Bonaldo Stringher Scholarship, Bank of Italy, Rome

III/ Selected evaluation projects

... in the field of SME,
competitiveness and industrial
policy

- 2015 - 2016 “Ex post evaluation of Cohesion Policy programmes 2007-2013 financed by the European Regional Development Fund (ERDF) and Cohesion Fund (CF) – Work Package 2: Support to SMEs – Increasing Research and Innovation in SMEs and SME Development”, on behalf of the European Commission, DG Regional and Urban Policy. Data Analyst. Responsible for statistical and econometric analysis, bayesian network analysis.
- 2013 “Investigation on Industrial Relations in Italy and in Some European Countries – Activity Line 3: Analysis on Bilateral Bodies in France, Germany, Spain and Sweden” on behalf of CISL (Confederation of Italian Workers), Fondazione Giacomo Brodolini and Italian Ministry of Labour. Responsible for the case studies in Germany and Spain, Final Report Drafting.

... in the field of cost and benefit
analysis

- 2016 “Study of the Socio-Economic Impact of CERN High-Luminosity Large Hadron Collider (HL-LHC) and Future Circular Collider Hadron-Hadron (FCC-hh)”, research project on behalf of the European Organisation for Nuclear Research. Work Unit 2: Revise LHC Technological Spillover. Computation and evaluation of different types of technological spillover benefits related to the HL-LHC and FCC-hh projects deriving from the involvement of manufacturing firms in the procurement activity of CERN. Work Unit 4: Revise LHC Public Good Value. Evaluation of the willingness to pay for the potential discovery of the LHC, or the willingness to pay of the FCC.
- 2016 “Methodology and Model for Cost-Benefit Analysis of Productive Investments financed within the Industrial Clusters Development Program”, research project for the Ministry of Commerce and Industry, Saudi Arabia. Computation of the Conversion Factors and the parameters of the model: Standard Conversion Factor, Social Discount Rate, Financial Discount Rate, Shadow Wages, Shadow price of energy

III/ Selected publications:
academic publications, working
paper

- 2016 “A Professional Premium for LHC Students: Perceptions from Within” (with Camporesi T., Florio M. and Catalano G.), *Working Paper Series*, number 2016-07, Dept. of Economics, Management and Quantitative Method, University of Milan.
- 2016 “Willingness to Pay for Basic Research: A Contingent Valuation Experiment on the Large Hadron Collider” (with Florio M. and Catalano G.), *Working Paper Series*, number 2016-03, Dept. of Economics, Management and Quantitative Method, University of Milan.
- 2016 “Human Capital and Urban Growth” (with Gomellini M. and Pellegrino D.), Working Paper, submitted to Temi di Discussione, Bank of Italy, Rome
- 2015 “Brain Gain in the Age of Mass Migration” (with Gomellini M.), *Economic History Working Papers*, number 34, Bank of Italy, Rome.
- 2010 “Brain Drain from South of Italy: Effects and Determinants”, *Working Paper Series*, number 135, Dept. of Economics and Law, La Sapienza, University of Rome.