## Curriculum Vitae

### FRANCESCO TRIVIERI

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### CONTACT INFORMATION

Department of Economics, Statistics and Finance Cubo 1C, Ponte P.Bucci University of Calabria, 87036, Rende (CS), Italy telephone: +39 0984-492452

e-mail: francesco.trivieri@unical.it

### **CURRENT POSITION**

Associate Professor of Economics (13/A1)

### PREVIOUS POSITIONS

National Scientific Qualification as Associate Professor of Economics (13/A1), 2014.

National Scientific Qualification as Associate Professor of Applied Economics (13/A4), 2013.

Lecturer in Economics. Department of Economics and Statistics / Faculty of Political Sciences, University of Calabria, 2007-2015.

Temporary Lecturer in Economics. Faculty of Political Sciences, University of Calabria, 2004-2007.

Research Fellow in Economics (research grant). Department of Economics and Statistics, University of Calabria, 2007.

Research Fellow in Economics (research grant). Department of Economics and Statistics, University of Calabria, 2005-2006.

### **EDUCATION**

Ph.D. in Economics (three-year scholarship), Department of Economics and Statistics, University of Calabria, 2003.

Summer School in Econometrics, CIDE, Bertinoro (Italy), 2001.

Summer School in Advanced Econometrics, London School of Economics, 2001.

MSc in Economics (one-year scholarship), University of York, 2000.

BSc in Economics (summa cum laude), University of Calabria, 1998.

#### RESEARCH INTERESTS

Banking competition; lending relationships; small and medium sized firms; trade credit; international economics, global value chains; firms' ownership structure; corporate governance.

### PARTICIPATION TO INTERNATIONAL AND NATIONAL RESEARCH PROJECTS

AgFoodTrade. New issues in Agricultural, Food and Bioenergy Trade. EU Seventh Framework Programme, 2008-2011.

Transparency, disclosure and information efficiency in the European banking industry. Research Programme of National Interest funded by the MIUR (Italian Ministry of Education, Universities and Research), 2007-2008.

International accounting standards: Application problems and market efficiency. Research Programme of National Interest funded by the MIUR, 2005-2006.

Competition and information in the financial system. Research Programme of National Interest funded by the MIUR, 2002-2003.

### REFEREEING

Journal of Banking and Finance; Small Business Economics; Journal of International Financial Markets, Institutions and Money; Emerging Markets Finance and Trade; Applied Economics; Rivista Italiana degli Economisti (now, Italian Economic Journal); QA-Rivista dell'Associazione Manlio Rossi-Doria; International Review of Applied Economics; Sustainability; International Small Business Journal; Journal of Business Economics and Management.

### **PUBLICATIONS**

# Articles in research journals

- 1. Bank market power and firm creation: A multi-country analysis (with M. Agostino). *Journal of Small Business and Enterprise Development*, forthcoming.
- 2. Who benefits from longer lending relationships? An analysis on European SMEs' riskiness (with M. Agostino). *Journal of Small Business Management*, forthcoming.
- 3. World Bank trade loans and export performance of recipient countries (with M. Agostino). *Journal of Economic Policy Reform*, forthcoming.
- 4. The importance of being a capable supplier: Italian industrial firms in global value chains (with M. Agostino, A. Giunta, J. Nugent and D. Scalera). *International Small Business Journal*, forthcoming.
- 5. Geographical indication and wine exports. An empirical investigation considering the major European producers (with M. Agostino). *Food Policy*, 2014, 46, 22-36.
- 6. Does trade credit play a signalling role? Some evidence from SMEs microdata (with M. Agostino). *Small Business Economics*, 2014, 42(1), 131-151.
- 7. The productivity of Italian industrial suppliers. Does participation in global value chains matter? (with M. Agostino, A. Giunta, J. Nugent and D. Scalera). *Revue d'économie industrielle*, 2013(4), 144, 81-108.
- 8. Bank Competition, Lending Relationships and Firm Default Risk. An Investigation of Italian SMEs (with M. Agostino and F. Gagliardi). *International Small Business Journal*, 2012, 30(8), 907-943.
- 9. Cartolarizzazioni e competizione nel settore bancario italiano. Un'analisi empirica (with M. Agostino and M. Mazzuca). *Studi e Note di Economia*, 2011, 1, 389-410.
- 10. Non-reciprocal trade preferences and the role of compliance costs in the agricultural sector: Exports to the EU (with M. Agostino and F. Demaria). *Journal of Agricultural Economics*, 2010, 61(3), 652-679.

- 11. Is banking competition beneficial to SMEs? An empirical study based on Italian data (with M. Agostino). *Small Business Economics*, 2010, 35(3), 335-355.
- 12. Credit market structure and bank screening. An indirect test on Italian data (with M. Agostino and F. Gagliardi). *Review of Financial Economics*, 2010, 19(4), 151-160.
- 13. The effects of screening and monitoring on credit rationing of SMEs (with M. Agostino and D. Silipo). *Economic Notes*, 2008, 37(2), 155-179.
- 14. Banking competition and SMEs bank financing. Evidence from the Italian provinces (with M. Agostino). *Journal of Industry, Competition and Trade*, 2008, 8(1), 33-53.
- 15. Understanding the determinants of information technology adoption. Evidence from Italian manufacturing firms (with A. Giunta). *Applied Economics*, 2007, 39(10), 1325-1334.
- 16. Does cross-ownership affect competition? Evidence from the Italian banking industry. *Journal of International Financial Markets, Institutions and Money*, 2007, 17(1), 79-101.
- 17. Intrecci proprietari, concentrazione e competizione nel sistema bancario italiano. *Rivista Internazionale di Scienze Sociali*, 2005, 4, 607-638.
- 18. Le nuove tecnologie nelle piccole e medie imprese italiane (with A. Giunta). *QA-Rivista dell'Associazione Manlio Rossi-Doria*, 2005, 3, 61-82.
- 19. Profit persistence and ownership: evidence from the Italian banking sector (with M. Agostino and L. Leonida). *Applied Economics*, 2005, 37(14), 1615-1621.

### Other refereed articles

- 20. Heterogenous effects of lending relationships duration (con M. Agostino). *Economics Bulletin*, accepted for publication.
- 21. Do local financial and legal systems affect SMEs capital structure (with M. Agostino, M. and T. La Rocca). *Economics Bulletin*, 2012, 32(1), 260-271.
- 22. Is there a synergetic link among coops? Investigating the relationship between financial and non-financial cooperatives (with F. Gagliardi). *International Journal of Economic Perspectives*, 2010, 4, 341-361.

### **Books and book chapters**

- 23. What determines the choice of being multiple-banked? Evidence from Italian small business (with M. Agostino and S. Ruberto). In: K.Ohnishi (Ed.), *Firms' strategic decisions: Theoretical and empirical findings*, 2015 (Vol. 1), Bentham Science Publishers, 209-228.
- 24. Banks and business demography (with M. Agostino and P. Iaquinta). In: G. Da Molin (Ed.), *Itinerari di Ricerca*, 2015, Cacucci, 11-26.
- 25. La performance delle banche: possibili determinanti interne ed esterne (with P. Coccorese, M. Messori, D. Silipo). In: A. Zazzaro (Ed.), *Le banche e il credito alle imprese durante la crisi*, 2013, Il Mulino, 99-136.
- 26. Trade impact of EU preferences: the role of compliance costs (with M. Agostino and F. Demaria). In: L. De Benedictis and L. Salvatici (Eds.), *The trade impact of European Union preferential policies. An analysis through gravity models*, 2011, Springer, 197-216.
- 27. L'impresa manifatturiera subfornitrice italiana nella catena del valore globale. Un confronto di produttività, 1998-2006 (with M. Agostino, A. Giunta, J. B. Nugent and D. Scalera). In: A. Zazzaro (Ed.), Reti d'imprese e territorio: tra vincoli e nuove opportunità dopo la crisi, 2010, Il Mulino, 199-227.

- 28. Credit rationing in Italy (with M. Agostino and D. Silipo). In: D. Silipo (Ed.), *The Banks and the Italian Economy*, 2009, Springer, 7-29.
- 29. Basel II and banking behaviour in a dualistic economy (with M. Falcone and D. Silipo). In: D. Silipo (Ed.), *The Banks and the Italian Economy*, 2009, Springer, 161-183.
- 30. Basel II and banking behaviour in local markets (with M. Falcone and D. Silipo). In: G. Bracchi and D. Masciandaro (Eds.), *Banche italiane e governo dei rischi*. XIII Rapporto sul Sistema Finanziario Italiano, 2008, Fondazione Rosselli, Edibank, 425- 448.
- 31. Proprietà e controllo delle banche italiane, 2005, Rubettino.

### Working papers

Firm productivity, organizational choice and Global Value Chain (with M. Agostino, A. Giunta, J. Nugent and D. Scalera). Orkestra Working Paper Series in Territorial Competitiveness, 09/2011.

Do local financial and legal systems affect SMEs capital structure? (with M. Agostino, M. and T. La Rocca). Department of Economics and Statistics, University of Calabria, 9/2010.

The impact of EU nonreciprocal trade preferences and the role of compliance costs (with M. Agostino and F. Demaria). AgFoodTRAde, 12/2009 and PUE&PIEC, 15/2009.

Securitization and competition in the Italian banking sector. An empirical analysis (with M. Agostino and M. Mazzuca). Department of Business Sciences, University of Calabria, 23/2008.

Ownership structure, behaviour and performance of the Italian banking industry (with F. Aiello and D. Silipo). Department of Economics and Statistics, University of Calabria, 25/2001.

## **Contributions to technical reports**

Primo rapporto di ricerca sul sistema di monitoraggio del mercato del lavoro e di valutazione degli effetti occupazionali del POR Calabria 2000-2006. Technical Report for Regione Calabria, 2003.

RIS+, Regional Innovation Strategies. Technical Report for Regione Calabria, 1988.

### **CONFERENCES AND WORKSHOPS** (selected)

- 27th SASE Annual Conference, London, July 2015.
- 11th Wageningen International Conference on Chain and Network Management, Capri, June 2014.
- 25th SASE Annual Conference, Milan, June 2013.
- Manufacturing Renaissance? Structural changes and consequences for industrial economics. Workshop, Ferrara, May 2013.
- 6th MEIDE Conference, Cape Town, November 2012.
- 53rd Annual Meeting of the Italian Society of Economists, Matera, October 2012.
- Local networks and innovation: Analysis, models and implications for policy. Workshop, Modena, September 2012.
- EPI (Journal of Industrial and Business Economics) Conference, Parma, June 2012.
- 10th SIEPI (Italian Society of Industrial Economics and Policy) Workshop, Perugia, January 2012.
- Clusters in global value chains: What is the role of innovation systems? Workshop, Basque Institute of Competitiveness (Orkestra), San Sebastian, October 2011.

- 51st Annual Meeting of the Italian Society of Economists, Catania, October 2010.
- EPI (Journal of Industrial and Business Economics) Conference, Parma, June 2010.
- 50th Annual Meeting of the Italian Society of Economists, Rome, October 2009.
- 18th EFMA Annual Conference, Milan, June 2009.
- 10th Fondazione Rosselli Workshop on the Italian Financial System, Bellagio, October 2008.
- Perspectives on the Italian financial system: Corporate finance, banking, ownership governance. Workshop, MIP School of Management, Politecnico di Milano, April 2007.
- 33rd EARIE Annual Conference, Amsterdam, August 2006.
- 31st EARIE Annual Conference, Berlin, September 2004.
- RSA International Conference, Pisa, April 2003.
- Sectoral systems: Theory and applications to the Italian case. Workshop, Bocconi University, November 2002.
- 29th EARIE Annual Conference, Madrid, September 2002.

### **TEACHING**

Economics, University of Calabria, 2004 -

Seminars for PhD students, University of Rome La Sapienza, 2011-2015.

Regional Economics, University of Calabria, 2007-2009.

Monetary Economics, University of Calabria, 2008.

Applied Economics, University of Calabria, 2004.